



December

- 2** MLS/Computer Committee Meeting, Board Office 8:30 AM
- 7** Triple Play, Atlantic City 7-9th
- 9** Public Relations Committee Meeting 9:00 Board Office
- 10** Membership Committee Meeting–Board Office 9:00 AM
- 14** Board of Directors, 8:30 AM Board Office
- 24** Christmas Eve – Board Office Closed
- 27** Board Office Closed
- 31** New Year’s Eve – Board Office closes at noon.

January, 2011

- 1** Happy New Year!
- 6** MLS/Computer Committee Meeting, Board Office 8:30 AM
- 11** Board of Directors, 8:30 AM Board Office
- 13** Public Relations Committee Meeting 9:00 Board Office
- 14** Membership Committee Meeting–Board Office 9:00 AM

2011 Officers Installed



The 2011 Officers of the Chautauqua County Board of REALTORS®, Inc. were installed Thursday, November 18, 2010 at a reception held at the Chautauqua Lake Yacht Club. Installing the new 2011 Officers is Past President (1983) and Master of Ceremonies, Peter Dawson. The 2011 Board Officers and Directors are Jack Vilella, Treasurer; Paul Liuzzo, 3 Year Director; Diana Holt, 2 Year Director; Donna Breen, Vice President; Jane Grice, 1 Year Director; Lory Anderson, President and Rick McMahon, Past President Director.

REALTORS® RECEIVE AWARDS

Donna Breen of CENTURY 21 Turner Brokers and Judy Kraft of Real Estate Advantage, have been named 2010 REALTOR® and REALTOR-ASSOCIATE® of the Year, respectively, by Chautauqua County Board of REALTORS®, Inc. Recipients are selected by their peers based on involvement in the real estate industry at local, state and national levels, civic activity, and business accomplishments, conduct and service to clients. Donna has been a member of the board for 22 years. She has been a member of the Multiple Listing Committee for 9 years. In addition to the MLS Committee, Donna has given her time and effort to serve the Board as Vice President in 2009 and 2010.

She is active in the community with St. Susan’s Food Drive, The United Way and WCA Capital Campaigns. Donna organized the Girls Basketball Sports Booster program in Jamestown. In addition to her service to the Board, she has been a consistent multi million dollar seller.

Judy has been a member of the board for 5 years. She has served on the Board’s RPAC Committee and Public Relations Committee. She is always ready to lend a hand whether it is with the Real Estate Profession, or within the community. Judy also is a volunteer with the Ladies Auxiliary of the Kiantone Fire Department.





Tammy Hess of Howard Hanna Holt, Fredonia earned \$10.00! She saw her license registration number in last month's newsletter.

Don't forget to look for your license registration number in the newsletter each month. Call the board Office when you find it and receive \$10.00 (ten dollars) cash if you call before the next newsletter comes.

December Birthdays

2 nd	Alan Shaw	17 th	Tom Hartung
2 nd	Karen Dolce	18 th	Shawn SanFilippo
3 rd	Janet Barton	18 th	Jennifer Wohler
3 rd	Ben Peters	18 th	Jack Villella
4 th	Rita Snyder	19 th	George Topczij
5 th	Jane Grice	19 th	Yvette Jordan
6 th	John Akers	20 th	Rick McMahon
8 th	Barb Monroe	21 st	Matt Caldwell
10 th	Lois Wells	23 rd	Marilyn Gruel
10 th	Gerald Bertges	26 th	Renee Pchelka
11 th	Fran Lloyd	30 th	Judy Kraft
13 th	Pam Frank	30 th	Charmaine
16 th	Gerald Tomaino		Szczerbacki

MLS/COMPUTER COMMITTEE REPORT

The MLS/Computer Committees met on Thursday, November 4, 2010.

Present were: Rick McMahon, MLS Chair; Craig Gleason, Computer Chair; Sandy Haines; Donna Breen; Lory Anderson; Chuck Ludwig; David Garofalo; Paul Liuzzo; Craig Butler; Lynn Weaver, MLS Coordinator and Jan Murray, Executive Officer

VORSTAR, SoftMLS Changes: 1) Bounced Emails from autoresponder, CMA's and Prospects are now being sent to the Agent. 2) "From" line will now have agent's name rather than "Realtor@SoftMLS.com." **Requested Changes** 1) Send autoresponder notifications to Seller once a week on how many hits they've had on their listed property. 2) Drawing a section on map where it would pull up homes in selected section. 3) Have average acre, (10301) average DOM on CMA's

AUTORESPONDER BOUNCED EMAILS was suggested to go back to the way it was – not getting notification of "undeliverable" and bounced emails. After much discussion, the committee decided to check with SoftMLS in getting the autoresponder to work correctly. Jan will check with other AE's on their autoresponder and other MLS providers to see what they do in order not to get their autoresponder rejected from valid email accounts.

#HITS NOTIFICATION example was sent. The notifications would go to the member in a list format. It was suggested by the committee to see if SoftMLS could put the #Hits in Search Criteria – search on listings by date range and be able to check the ones they would like to forward on. Also would like to be able to view other listing's # of hits.

SELECT AREA ON MAP for list of homes on the market is being worked on by SoftMLS.

ATTORNEY FRED LARSON'S LETTER CITING ROBERT VAN EVERY COMPLAINT that the Standard Rider form was changed by the Board. His suggestion was to go back to the original Standard Rider which was approved by the Bar Association to go with the Sales Contract and cross out unwanted verbiage and inserting preferred. In this way it would not appear that the Bar had approved the changed Rider. Jan suggested that the Bar Association tweak the original in order to avoid confusions with Sellers, Buyers and Agents. Fred then agreed that we should use VanEvery's letter as an opportunity to get the Bar Association to revisit the language of the Standard Rider in light of real-world experience. He also agreed we should offer suggested language changes or additions to the previously approved Standard Rider. A letter to Fred along with the suggested changes will be sent.

COMMERCIAL INPUT FORM A commercial input form is being worked on by Craig Butler, Chuck Ludwig and Bruce Turner to reflect additional criteria not available on current forms.

The meeting adjourned at approximately 9:45 AM

Pepper & Crandall Co. Cattaraugus/Allegheny Counties

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PrimerNet Manager, Erie, PA &
Charlottesville, NY - Ellwoodville, NY
814-838-2231
bev.williams@dominicanenterprises.com

89th ANNUAL INSTALLATION

For those unable to attend the 89th Annual Installation of Officers... you missed a great one!

Seventy five members and guests attended the gala event held at the Chautauqua Lake Yacht Club on November 18th.

The Membership Committee chose a Cocktail Reception rather than the usual sit down dinner format. The atmosphere was beautiful and members had a chance to interact while still being able to sit. The food was top notch. Pictures from the past events and members were displayed on a big screen TV throughout the (202423) evening. Lots of memories!

Everything came perfectly together thanks to the Membership Committee and the Master of Ceremonies, Peter Dawson.



2009 REALTOR® of the Year Rick McMahon presenting 2010 REALTOR® of the Year to Donna



Master of Ceremonies, Peter Dawson



2010 and 2011 President Lory Anderson



Sandy Haines, Marlo Waterhouse, Tony Siliano enter and sign in!



2009 REALTOR-ASSOCIATE® Doug Hooper presenting Judy the 2011 REALTOR-ASSOCIATE® of the Year plaque



Now ... here are two fun ones... Bev Williams & Lynn Smith!



Sam DelPopolo and son, Sam, Jr. enjoying the evening



Darlene Mendrick, Christine Villella, Starr Ryder, Mike Mendrick



Surprised?



Sandy Calalesina, Dale Sandberg, Sharon Lisciandro and Tom Calalesina

Thank you to the Sponsors for the grand evening:

- Community Bank**
- HSBC Mortgage Corp.**
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- Wells Fargo Home Mortgage**

And Thank you to the Donors of gifts for door prizes:

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|--|-----------------|
| CCBR Membership Meetings | Mickey Yates |
| CCBR 6 Month MLS Fees | Sam DelPopolo |
| CCBR 6 Month Lockbox Fees | Rick McMahon |
| Harmon Homes Wind Chimes | Donna Phillips |
| Ludwig Auction Wine | Donna Breen |
| Ludwig Auction Wine | Barb Benedetto |
| ERA Team VP Wing City Gift Certif. | Peter Dawson |
| Maple Group Gift Basket | Richard Vail |
| Eagle Sales Wegman's Certif. | Nan Sorenson |
| RE Advantage Santa Wine Topper/wine | Sara Vail |
| H H Holt Wine | Lory Anderson |
| Real Living Avista Wine | Marilyn Gruel |
| C-21 Turner Brokers 3' Angel | Jennifer Liuzzo |
| 1st Source Realty Wine | Pete Holt |

WESTERN NY SCHOOL OF REAL ESTATE
(courses taken at the Board Office)

1. Fair Housing in New York 3½ hrs \$35/\$55
2. Green Building Certificate 7½ hrs \$75/\$95
3. Architectural Initiatives, Interior Decorating & ...Historic Landmarks in New York State 22½ hrs ...\$159/\$179
4. Home Inspection: Theory & Practices 22½ hrs ...\$159/\$179
5. Keeping Out of Trouble: Understanding New York Laws 22.5 hrs \$159/\$179
6. Real Estate Topics for the Decade 7½ hrs \$75/\$95
7. Mold, Lead & Radon in the Home 4¼ hrs \$40/\$60
8. Understanding Covenants & Surveys 3¾ hr \$40/\$60
9. Assessments, Taxes & Exemptions 3 hrs \$30/\$50
10. Wall Street vs. Main Street 22½ hrs. \$159./\$179

Call the Board Office - 484-9426

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<http://affiliate.careerwebschool.com/new-york/real-estate/remedial/618/> NY Remedial "Gap" Course

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WNY School of Real Estate

www.wnyschoolofrealestate.org

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 or to Register

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*NYS Qualifying Courses*

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|--------|--------------------------------------------------------------------------------------------------------------|-------|
| Dec 6  | <b>NYS Salespersons 75-Hr Qualifying Course</b> (2 weeks accelerated) 9-5:00<br>12/6,7,8,9,10,13,14,15,16,17 | \$549 |
| Dec 14 | <b>7-Hr Nat'l Uniform Standards of Professional Appraisal Practice Update</b><br>7 Hrs 8:30 -5:00 Pm         | \$195 |
| Dec 14 | <b>NYS Real Estate 30 Hr Gap Course</b><br>12/14,15,16,17 9:00-5:00                                          | \$249 |

*NYS Continuing Education Classes*

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|--------|------------------------------------------------------------------------------------------------------|-------|
| Dec 1  | <b>Property Management Basics</b> 7½ Hrs<br>9:00 AM - 4:30 PM                                        | \$ 75 |
| Dec 3  | <b>Vacant Land Valuation</b> 7½ Hr<br>9:00 AM – 4:30 PM                                              | \$ 75 |
| Dec 10 | <b>Identifying Architectural Styles</b><br>11¼ Hr 12/10 9:00 AM - 4:30 PM<br>12/11 9:15 AM - 1:00 PM | \$124 |

[www.virtualclassrooms.com](http://www.virtualclassrooms.com)

Call 683-4080 for info. or to Register

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SUNY College at Fredonia

Call 673-3177 for info or to Register

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**JCC- Jamestown**

665-5220 ext 2409 For Info. or to Register

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JCC- North County

366-2255 For Info. or to Register

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