



Realty Notes



CCBR Volume No. XXVI Issue No. 9

September 30, 2011

October

- 6 MLS/Computer Committee Meeting, Board Office 8:30 AM
- 11 Board of Directors, 8:30 AM Board Office
- 13 Public Relations Committee Meeting 9:00 Board Office
- 31 Happy Halloween!



November

- 3 MLS/Computer Committee Meeting, Board Office 8:30 AM
- 8 Board of Directors, 8:30 AM Board Office
- 10 Installation Banquet – LaScala's Restaurant
- 11 NAR Convention
- 24 Happy Thanksgiving!
- 25 Board Office Closed

Cusack Center Pilot Program

We are partnering with Cusack's Real Estate Learning Center to offer classes via streaming at our Board Office!

Any class offered by Cusack's Learning Center can be streamed into our Board Office. Pilot program will (40KA) be the 75 Hr Salesperson's on 10-10 and 30 Hr Gap course on 10-18. Call Board office with any interest.

Save the date.....

*Chautauqua County Board
Of Realtors®, Inc.*

*90th Annual
Installation of Officers*



Thursday, November 10th, 2011

LaScala Restaurant

3202 Fluvanna Ave., Ext.

Jamestown, NY 14701

License
Registration Numbers



Deborah Rowe of Maple Group missed out on \$10.00! She didn't catch her license registration number in last month's newsletter. Don't forget to look for your license registration number in the newsletter each month. Call the board Office when you find it and receive \$10.00 (ten dollars) cash if you call before the next newsletter comes.

October Birthdays

1 st	Heather Lazarus	15 th	Richard Benedetto
2 nd	Diane Stelmack	15 th	John Gifford
2 nd	David Bird	19 th	Heidi Seddon
3 rd	Tom Turner	19 th	Jeff Hansen
3 rd	Nick Benedetto	19 th	Richard Burgstrom
4 th	Michael Endress	21 st	Anne Walters
5 th	Russell Scherrer	22 nd	Nancy Gleason
7 th	Adam Pearson	23 rd	Olivia James
7 th	Brenda Rissel	23 rd	Catherine Brooks
7 th	Matt Bogosian	25 th	Ron Burnside
9 th	Jim Johnson	27 th	Colleen Borzon
9 th	Andy Woloszyn	27 th	Ruth Nelson
9 th	Kathy McCarthy	28 th	Joyce Ball
10 th	Dan Empie	28 th	Geary TeWinkle
12 th	Sam DelPopolo	28 th	Amy DeTine
14 th	Roger Penhollow	28 th	Judy Weilacher
14 th	Lili Pinteá-Reed	31 st	Stacy Stalter

MLS/COMPUTER COMMITTEE REPORT

The MLS/Computer Committees met on Thursday, September 1, 2011.

Present were: Rick McMahon, MLS Chair; Sandy Haines; David Garofalo; Chuck Ludwig; Lynn Weaver, MLS Coordinator and Jan Murray, Executive (0794033) Officer

VORSTAR, SoftMLS SoftMLS President Kris Allen sent an email with an estimate of \$2600 for the programming, extraction, processing as well as \$216.00 for each year of data. We are waiting to see what the programmer from Promatch has to say about converting the data.

FINE PROTESTS were presented to the Committee. A letter with the committees decision will be sent to each participant.

PROMATCH DATA INPUT has been completed by the Task Group for the Residential Property. Multi Family is next. The Task Group will meet each Thursday @ 8:00 AM until finished.

The meeting adjourned at approximately 10:30 AM. The next MLS/Computer meeting will be Thursday, October 6, 2011.

MEMBERSHIP COMMITTEE REPORT

There was no Membership Committee meeting in September.

The Installation Banquet is scheduled for November 10th @ LaScala Restaurant. More information to follow.

The next committee meeting will be October 4th at 9:00 AM

PUBLIC RELATIONS COMMITTEE REPORT

The Committee did not meet in September, however please continue with Coupons for Soldiers and Toiletries for the Safe House. If you have any that need picked up, call the Board Office.

For the months of October and November, please bring in canned goods for St. Susan's kitchen. They are in dire need. Again, if you can collect them at your office, the Public Relations Committee will be happy to pick them up.

"There are only two ways to establish competitive advantage: do things better than others or do them differently"

~~~Karl Albrecht

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Take your Real Estate Career to the **NEXT LEVEL!**

# RPAC Annual Golf Scramble



Darlene checking in w/ President Lory Anderson



Awesome Gift Baskets made by RPAC Committee



Team Murray & Carlson



RPAC Chair, Lynn Smith; Committee Member Jack Villella  
And Mike Kelly, NYSAR Gov't Affairs



Team Turner-Littlejohn-Calalesina-Swanson



Brock 'Villegas' Carlson



Mike Kelly, NYSAR Gov't Affairs Director

44 Golfers enjoyed a perfect day at the 2011 Annual Golf Scramble held at the Chautauqua Golf Club. The 18 hole event presented lots of chances to win prizes and gift baskets while donating to RPAC.

After golf, there were cocktails and hors d'oeuvres followed by a delicious Chicken Barbeque dinner catered by Andriaccios.

Mike Kelly, NYSAR Gov't Affairs Director joined in the day's event and enlightened us all on the issues being fought by RPAC.

Congratulations to the following winners:

**1<sup>st</sup> Place Team**

Earl Johnson, Ross Cali, Eric Johnson, Scott Kelemen 63

**2<sup>nd</sup> Place Team**

Steve Holt, Carl Steenburn, Larry Anderson, Keith Swanson 66

**3<sup>rd</sup> Place Team**

Patti Crist, Cathy Pritchard, Chuck Crist, Hans Auer 67

**Other Contest Winners:**

|                            |                 |
|----------------------------|-----------------|
| #2 Closest to Pin (women)  | Cathy Pritchard |
| #3 Longest Putt (all)      | Fred Hallott    |
| #5 Longest Drive (women)   | Ginger Johnson  |
| #7 Closest to Pin (men)    | Ross Cali       |
| #12 Longest Putt (all)     | Sparkles (RPAC) |
| #13 Closest to Pin (men)   | Hans Auer       |
| #15 Closest to Pin (women) | No one (RPAC)   |
| #17 Longest Drive (men)    | Scott Kelemen   |

*Thank You to the following Sponsors for their financial donations toward the hole contests and lunch:*

*John Akers - Hunt Group of Chautauqua*

*CENTURY 21 Turner Brokers*

*Community Bank*

*Coldwell Banker Phil Mathyer*

*ERA VP Group*

*Howard Hanna Holt Real Estate*

*Ludwig Auction & Sales*

*Real Estate Advantage*

*Rick's Southern Tier Home Inspection*

*Wells Fargo Home Mortgage*

*Bob Winchester - WNY Home Inspection*

*And Thank You to the following for donations of Baskets and Gifts!*

*Chautauqua Golf Club*

*The Basket Company*

*Snap Fitness*

*Wells Fargo*

*CCBR*

*Jamestown Mattress Company*

*Judy Kraft*

*NYSAR*

*Harmon Homes*

*Ginger Johnson*

*Community Bank*

*Last, but not least, Thank You to the hardworking RPAC Committee Members!*

*Lynn Smith, Chair*

*Jack Vilella*

*Judy Kraft*

*Ginger Johnson*

*Kevin Duntley*

*Without all of the above - this event would not have been a success!*

**WESTERN NY SCHOOL OF REAL ESTATE**  
*(courses taken at the Board Office)*

1. Fair Housing in New York 3½ hrs \$35/\$55
2. Green Building Certificate 7½ hrs \$75/\$95
3. Architectural Initiatives, Interior Decorating & ...Historic Landmarks in New York State 22½ hrs ...\$159/\$179
4. Home Inspection: Theory & Practices 22½ hrs ...\$159/\$179
5. Keeping Out of Trouble: Understanding New York Laws 22.5 hrs \$159/\$179
6. Real Estate Topics for the Decade 7½ hrs \$75/\$95
7. Mold, Lead & Radon in the Home 4¼ hrs \$40/\$60
8. Understanding Covenants & Surveys 3¾ hr \$40/\$60
9. Assessments, Taxes & Exemptions 3 hrs \$30/\$50
10. Wall Street vs. Main Street 22½ hrs. \$159./\$179

**Call the Board Office - 484-9426**

**CompuTaught On Line Courses**

<http://affiliate.careerwebschool.com/new-york/real-estate/618/>  
 New York Home Page

<http://affiliate.careerwebschool.com/new-york/real-estate/sales-pre-license/618/> NY Sales Qualifying 75 hour

<http://affiliate.careerwebschool.com/new-york/real-estate/broker-pre-license/618/> Broker Qualifying

<http://affiliate.careerwebschool.com/new-york/real-estate/remedial/618/> NY Remedial "Gap" Course

<http://affiliate.careerwebschool.com/new-york/real-estate/continuing-education/618/> NY CE

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SUNY College at Fredonia

Call 673-3177 for info or to Register

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**JCC- Jamestown**

665-5220 ext 2409 For Info. or to Register

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JCC- North County

366-2255 For Info. or to Register

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Cusack Real Estate & Sales Training Center 5

NYS Licensing Courses:

- | | | | |
|--------|---|--|-------------|
| Oct 1 | NYS Real Estate 30 Hr Gap Course | 10/1,3,5,8,10 5:30-10:30 PM Sat | \$249 |
| Oct 1 | HI-5 Ongoing Field Inspections | 40 Hr 10/1,8,15,22,29,11/5,12,19 Sat 8:30-1:30 | \$450 |
| Oct 4 | R-10 Residential Report Writing & Case Studies | 10/4,6,11 15 Hrs | \$229 |
| Oct 10 | NYS Salespersons 75 Hr Qualifying Course | 10/10,11,12,13,14,17,18,19,20,21 9AM-5PM | \$549 |
| Oct 13 | 15 Hr Nat'l Uniform Standards of Professional Appraisal Practice (USPAP) | 15 Hr 5:30-10:30 Final 10/25 6-7:00 PM | \$319 |
| Oct 18 | NYS Real Estate 30 Hr Gap Course | 10/18,19,20,21 9AM-5PM | \$249 |
| Oct 18 | HI-3 Mechanicals of the House: Heating, Cooling and Plumbing | 10/18,20,25,27, 11/1 25 Hr | \$450 |
| Oct 27 | NYS Brokers 45 Hr Qualifying Course | 10/27,28,11/3,4,10,11 9AM-5PM | 45 Hr \$390 |
| Oct 24 | NYS Salespersons 75 Hr Qualifying Course | 10/24,26,29,31,11/2,5,7,9,12,14,16,19 Mon, Wed 5:30-10:30PM + Sat 8:30-5PM | \$499 |
| Oct 27 | R-11 Advanced Residential Applications & Case Studies | 10/27,11/1,3 5:30-10PM 15 Hr | \$229 |

NYS Continuing Education Courses:

- | | | | |
|--------|---|-------------------|-------|
| Oct 7 | Buffalo Walks: Exploring an Architectural Legacy – Linwood Ave. | 4 Hr. 9-1 PM | \$ 45 |
| Oct 26 | Housing Patterns & Fair Housing Laws | 3¾ Hr. 9-12:45 PM | \$ 40 |
| Oct 26 | Property Management: Best Practices | 3¾ Hr 1-4:45 | \$ 40 |
| Oct 28 | Buffalo Walks: Exploring an Architectural Legacy – Porter Avenue | 4 Hr 9 – 1:00 PM | \$45 |

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Manfred On-line Salesperson 75 Hr. Course

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Questions? Email Manfred RE Learning Center:
 info@manfredrelc.com with "75 hr Online Question" in subject line.